

TITULO: Guerrero Olivos appoints two partners				
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Guerrero Olivos appoints two partners

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César Gálvez and Felipe Frühling

Chilean law firm Guerrero Olivos has expanded its partnership through two promotions, adding strength to its corporate, finance and natural resources departments.

The **Elite** firm announced the appointments of César Gálvez, 37, and Felipe Frühling, 38, on 28 March. Guerrero Olivos now has 18 members in its partnership.

Gálvez is a new partner in the firm's M&A, banking and capital markets departments. He began working at the outfit in 2009, but also spent time abroad at Winston & Strawn LLP in New York between 2018 and 2019.

Despite his young age, Gálvez has already amassed experience from a string of high-end transactions. Last month, he formed part of the team that **advised** US infrastructure investor EIG and Belgian energy business Fluxys in their acquisition of a joint 80% stake in Chile's largest liquefied natural gas terminal, GNL Quintero. In 2021, he **helped** Spain's Telefónica enter a partnership with US investor KKR to launch Chile's first open access wholesale fibre optics venture.

Alongside Gálvez, new partner Frühling advises in the firm's natural resources and environmental law groups. He helps energy companies structure new projects and advises them on M&A and financing deals. He joined the firm in 2016 after having served over three years as an in-house lawyer at local energy company Gasco.

Frühling is active on deals in Chile's booming renewables sector. Earlier this year, he **advised** Czech solar plant developer Solek in its divestment of 28 solar projects to private equity giant BlackRock. Frühling also has experience in green hydrogen projects, an area in which Chile hopes to become an important global exporter. He formed part of the Guerrero Olivos team that **helped** Copenhagen Infrastructure Partners join forces with two other European groups to develop green hydrogen in southern Chile, a project that is set to include a 1.7-gigawatt wind farm.

Managing partner Juan Enrique Allard says Gálvez and Frühling form part of practice groups that have been "extremely active" lately. "We are certain that this is not a trend, but already a reality that will remain very active in the coming years," he adds.

Guerrero Olivos was **dealt** a blow just over a year ago when four partners departed for Cuatrecasas (Chile), including former managing partner Roberto Guerrero. Considering the range of complex and large transactions that Guerrero Olivos has worked on since then, that development appears to have had little effect on the firm so far.

Managing partner Allard acknowledges the firm's strong performance over the last year, saying the latest promotions "were the best way to give a good end to a great 2021," adding "we expect the same for 2022."

Besides its strength in transactional work, Guerrero Olivos also has respected mining, disputes and labour departments. Its large administrative law group is also highly regarded.