

TITULO: Region deal volume up 36% to 1,722 transactions to the close of July 2021				
Nº	FECHA	MEDIO	SECCIÓN	PÁGINA
133162	2021-08-13	TTRLatAm	On Line	SP

## Imagen 1/5



# LATIN AMERICA



## MONTHLY REPORT

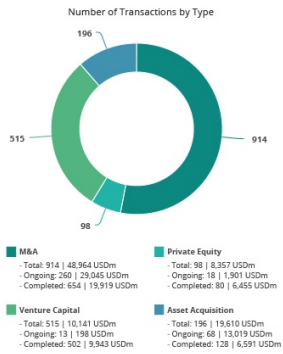
JULY 2021

Sponsored by:



- Private Equity deals are up nearly 20% YTD in LatAm
- Venture Capital deals are up 52% to 515 transactions to the close of July

### Overview



YEAR TO DATE

Total aggregate value (USDm):	87,071	▲ 175.92%
Number of transactions:	1,722	▲ 35.91%
Completed:	1,363 (79%)	
Disclosed value:	862 (50%)	

Brazil leads the region with 1,169 deals to the close of July, a 50% increase in volume relative to the same period in 2020. Aggregate deal value in Brazil is up 168% to USD 52.9bn, based on 593 transactions of disclosed consideration.

Mexico ranks second in the region by volume, with 190 deals to the close of July, an 11% increase compared to the same seven-month period last year. Aggregate deal value grew 199% to USD 12.2bn, meanwhile, considering 102 deals of disclosed consideration.

Chile ranks third in the region by transaction volume at the close of July with 189 deals, representing a 64% increase compared to the same period in 2020. The 110 deals of disclosed consideration registered in Chile YTD total USD 11.45bn, representing a 495% increase in aggregate value relative to the same period last year.

Colombia ranks fourth by volume, with 117 deals and aggregate value of USD 4.69bn based on 54 deals of disclosed consideration, representing a 69% increase in aggregate value and a 34% increase in volume.

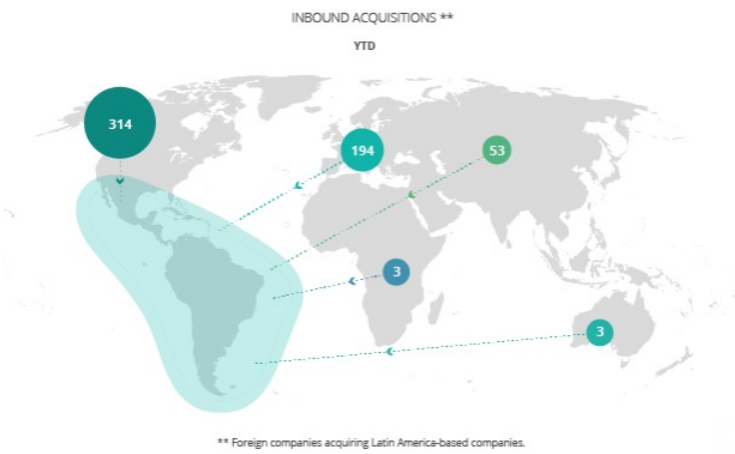
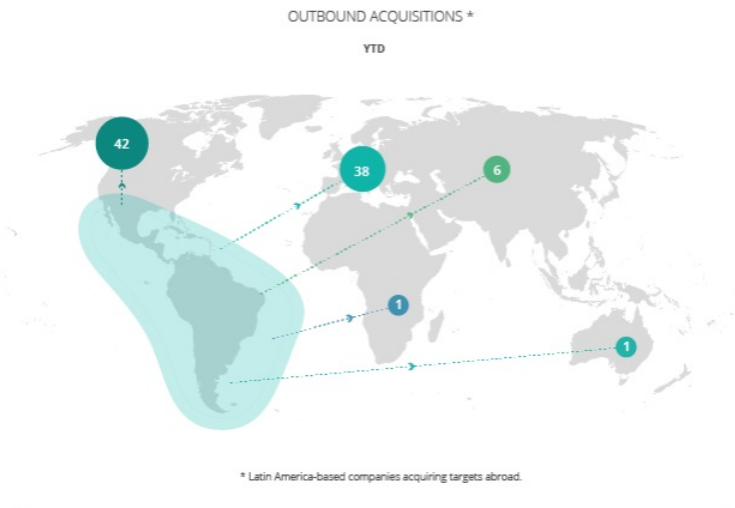
Argentina ranks fifth, with 103 deals to the close of July, up 32% compared to the same period last year. Aggregate deal value increased 86% to USD 10.07bn, meanwhile, based on 58 transactions of disclosed consideration.

Peru, in sixth with 55 deals YTD, registered a 2% increase in volume compared to the first seven months of 2021. Aggregate deal value increased 364% to USD 3.26bn, meanwhile, considering 27 deals of disclosed value.

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### ↔ Cross-Border Transactions



[See Highlights](#)

### 🏆 Deal of the Month



TTR selected SGCC subsidiary SGID's EUR 2.57bn acquisition of a 97.145 % interest in Grupo CGE from Naturgy as Deal of the Month for July 2021.

SGID used Claro y Cía. Abogados and Paul, Weiss, Rifkind, Wharton & Garrison as legal advisors, while Naturgy used Guerrero Olivos and Cuatrecasas Chile as legal advisors. SGCC and SGID used BBVA Corporate & Investment Banking and Santander Corporate Investment Banking (SCIB) as financial advisors on the transaction, while Naturgy used Banchile Citi Global Markets.

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See Deal of the Month



## Largest Transactions of the Month

### MERGERS & ACQUISITIONS (M&A)

	Target	Country	Subsector	Buyer	Seller	Total Value (USDm)
AR	Summa Solutions	Argentina	Technology	New Retail	Private Shareholders Argentina I	9.00
BR	KaBuM!	Brazil	Distribution and Retail	Magalu	Private Shareholders Brazil I	684.25
CL	Activos de Fibra Óptica	Colombia	Telecoms	InfraCo	Telefónica Colombia	500.00
CO	Activos de Fibra Óptica	Colombia	Telecoms	InfraCo	Telefónica Colombia	500.00
MX	Bloque 4 Golfo de México	Mexico	Oil and Gas	Lukoil	Fieldwood Energy	435.00
PE	OlaClick	Peru	Technology	Arca Continental, HMC - Harvard Management Company, Angel Ventures México, Private Shareholders United States I, Seedstars International, First Check Ventures, Graph Ventures, Tahseen Consulting, Light Bridge Ventures, MSA Capital	---	2.00

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## Dealmaker Q&A









TTR DealMaker Q&A with [Garrigues Colombia](#) Partner [Andrés Ordóñez Rizo](#).

[Read Q&A](#)

## Ranking - Financial and Legal Advisors

### Financial Advisory

By total value of transactions  
(USDm)

	Ranking 2021	Financial Advisor	Total Value (USDm)	Number of Transactions
AR 	1	Morgan Stanley	6,500.00	1
	1	Qatalyst Partners	6,500.00	1
BR 	1	Banco BTG Pactual	17,666.53	32
CL 	1	Banco BTG Pactual	3,194.07	4
CO 	1	Bank Street	500.00	1
	1	Scotiabank	500.00	1
MX 	1	Allen & Company	4,800.00	1
	1	Guggenheim	4,800.00	1
	1	JPMorgan Chase & Co.	4,800.00	1
PE 	1	UNE Asesores Financieros	16.80	3

\* Ocupan la misma posición en el ranking cuando se produce un empate en el valor y el número de transacciones.

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### TTR in the Press



"Los negocios que pueden sacudir el mercado de fusiones y adquisiciones en Colombia"



"A julio, los negocios empresariales suben el 69% en Colombia"

### Monthly Report



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