

TITULO: Weekly Round-Up				
NÂ°	FECHA	MEDIO	SECCIÃ“N	PÃ•GINA
121828	2021-05-24	ttrecord.com	On Line	SP

Imagen 1/4

## Weekly Round-Up

WEEK 19  
(14 May to 20 May)

Hi Camila,

Here is your round-up of the past seven days of transactional activity in **Chile**.  
See who's been busy in your market and check out the latest Year-to-Date rankings by deal volume and aggregate value below.

### Transactions

FILTERS: Geography: Chile | Transaction Types: Corporate/Strategic M&A, Private Equity, Venture Capital, Asset Acquisition



Claro y Cía. Abogados

See Profile

ADDED IN THE LAST 7 DAYS				YEAR-TO-DATE*		
	Deal Volume	Value	Clients	Deal Volume	Value	
ONGOING	1	156 USDm	IRSA	COMPLETED	3	128 USDm
Partners:	<a href="#">Felipe Larraín</a> <a href="#">Jorge Carraha</a> <a href="#">Rodrigo Ochagavía</a>			ONGOING	4	562 USDm
				TTR Ranking	1	4

\* (Only deals announced in 2021)

MORALES & BESA

Morales & Besa Abogados

See Profile

ADDED IN THE LAST 7 DAYS				YEAR-TO-DATE*		
	Deal Volume	Value	Clients	Deal Volume	Value	
ONGOING	1	5 USDm	MPM Corporación (Españolaser)	COMPLETED	2	135 USDm
Partners:	<a href="#">Guillermo Morales</a>			ONGOING	1	5 USDm
				TTR Ranking	8	7

\* (Only deals announced in 2021)

### Largest New Deals

- Houm closes seed funding round >>**  
**Subsector:** Real Estate  
 Houm closed a USD 8m seed funding round, subscribed by Y Combinator, Vast Ventures, ONEVC, Liquid 2 Ventures, Goodwater Capital, and Myelin VC. [\(More\)](#)  
**Advisors:** Cooley (United States), Houm (Chile), VEI Abogados (Chile)
- IRSA launches PTO for 4.44% of CCU >>**  
**Subsector:** Food and Beverage  
 IRSA, a Chile-based investment group controlled by Grupo Luksic and Heineken [EAM:HEIA], launched a Public Takeover Offer (PTO) for up to 16,390,172 shares of Compañía Cervecerías Unidas (CCU) [BCS:CCU], equivalent to a 4.44% stake. [\(More\)](#)  
**Advisors:** Claro y Cía. Abogados (Chile)
- Link Capital Partners submits bid for shares of Red Megacentro >>**  
**Subsector:** Consultancy, Audit and Engineering  
 Link Capital Partners submitted a bid for the subscription of a maximum of 109,439,618 newly-issued shares of Red Megacentro, equivalent to a 14.15% stake, for EUR 858m. [\(More\)](#)

See All Deals in the last 7 days

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### Mergers & Acquisitions Rankings

This ranking includes all transactions TTR was made aware of announced in 2021 year-to-date (YTD) and of which TTR was made aware. Find TTR's Advisory Ranking definitions [here](#) in TTR Help Center.

**FILTERS:** Geography: Chile | Transaction Types: Corporate/Strategic M&A, Private Equity, Venture Capital, Asset Acquisition

#### FIRM RANKING

Total Value				Volume of Deals			
Law Firm	Value (USDm)	Buy-Side*	Sell-Side*	Law Firm	# Deals	Buy-Side*	Sell-Side*
1 <a href="#">Barros &amp; Errázuriz Abogados</a>	1.628	231	1.398	1 <a href="#">Claro y Cía. Abogados</a>	7	5	2
2 <a href="#">Carola Díez Pérez-Cotapos</a>	1.477	1.477	0	2 <a href="#">DLA Piper Chile</a>	5	3	2
3 <a href="#">Carey</a>	1.403	1.295	108	3 <a href="#">CMS Carey &amp; Allende</a>	4	2	2
4 <i>Exclusive for Clients</i>	690	284	406	4 <i>Exclusive for Clients</i>	3	1	2
5 <a href="#">Guerrero Olivos</a>	605	0	605	5 <i>Exclusive for Clients</i>	3	1	2
6 <i>Exclusive for Clients</i>	600	600	0	6 <i>Exclusive for Clients</i>	3	2	1
7 <i>Exclusive for Clients</i>	140	5	135	7 <a href="#">Guerrero Olivos</a>	3	1	2
8 <i>Exclusive for Clients</i>	100	100	0	8 <i>Exclusive for Clients</i>	3	1	2
9 <i>Exclusive for Clients</i>	43	21	22	9 <i>Exclusive for Clients</i>	3	2	1
10 <i>Exclusive for Clients</i>	33	33	0	10 <i>Exclusive for Clients</i>	2	1	1

#### DEALMAKER RANKING

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

Total Value				Volume of Deals			
Dealmaker / Firm	Value (USDm)	Buy-Side*	Sell-Side*	Dealmaker / Firm	# Deals	Buy-Side*	Sell-Side*
1 <a href="#">Carola Trucco</a> Barros & Errázuriz Abogados	1.398	0	1.398	1 <a href="#">Matias Zegers</a> DLA Piper Chile	4	2	2
2 <a href="#">Cristián Eyzaguirre</a> Carey	1.295	1.295	0	2 <a href="#">Rodrigo Ochaogavia</a> Claro y Cía. Abogados	3	2	1
3 <a href="#">Bernardo Simian</a> Barros & Errázuriz Abogados	1.295	0	1.295	3 <a href="#">Fernando de Carcer</a> CMS Carey & Allende	3	1	2
3 <a href="#">Carlos Ducci</a> Barros & Errázuriz Abogados	1.295	0	1.295	4 <i>Exclusive for Clients</i>	2	0	2
3 <a href="#">Cristóbal Pellegrini</a> Barros & Errázuriz Abogados	1.295	0	1.295	5 <i>Exclusive for Clients</i>	2	2	0
3 <a href="#">José Tomás Errázuriz</a> Barros & Errázuriz Abogados	1.295	0	1.295	6 <i>Exclusive for Clients</i>	2	1	1
3 <a href="#">Claudio Lizana</a> Carey	1.295	1.295	0	7 <i>Exclusive for Clients</i>	2	2	0
3 <a href="#">José Miguel Bustamante</a> Carey	1.295	1.295	0	8 <i>Exclusive for Clients</i>	2	0	2
3 <a href="#">Matias Vergara</a> Carey	1.295	1.295	0	9 <i>Exclusive for Clients</i>	2	2	0
4 <i>Exclusive for Clients</i>	600	600	0	10 <i>Exclusive for Clients</i>	2	1	1
5 <i>Exclusive for Clients</i>	406	0	406				
5 <i>Exclusive for Clients</i>	406	0	406				
6 <i>Exclusive for Clients</i>	333	231	103				
7 <i>Exclusive for Clients</i>	264	264	0				
8 <i>Exclusive for Clients</i>	156	156	0				
9 <i>Exclusive for Clients</i>	156	156	0				
10 <i>Exclusive for Clients</i>	135	0	135				

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#### RISING STAR DEALMAKER RANKING

TTR's Rising Star Dealmaker Rankings are comprised exclusively of associate-level advisors active in each given market

Total Value					Volume of Deals				
Rank	Dealmaker / Firm	Value (USDm)	Buy-Side*	Sell-Side*	Rank	Dealmaker / Firm	# Deals	Buy-Side*	Sell-Side*
1	<a href="#">Ignacio Alfaro</a> Carey	1.295	1.295	0	1	<a href="#">Pilar Áy</a> DLA Piper Chile	3	1	2
2	<a href="#">Agustina Montt</a> Barros & Errázuriz Abogados	1.295	0	1.295	2	<a href="#">Ignacio Alfaro</a> Carey	2	2	0
2	<a href="#">Catalina Vergara</a> Barros & Errázuriz Abogados	1.295	0	1.295	3	<a href="#">Ignacio Errazquin</a> CMS Carey & Allende	2	1	1
2	<a href="#">Enrique Barros Vial</a> Barros & Errázuriz Abogados	1.295	0	1.295	3	<a href="#">Sebastián Barros</a> CMS Carey & Allende	2	1	1
2	<a href="#">Ignacio Urbina</a> Barros & Errázuriz Abogados	1.295	0	1.295	4	Exclusive for Clients	2	1	1
2	<a href="#">Jerónimo Amenábar</a> Barros & Errázuriz Abogados	1.295	0	1.295	5	Exclusive for Clients	2	0	2
2	<a href="#">Martín Errázuriz</a> Barros & Errázuriz Abogados	1.295	0	1.295	6	Exclusive for Clients	2	2	0
2	<a href="#">Martín Vial Correa</a> Barros & Errázuriz Abogados	1.295	0	1.295	7	Exclusive for Clients	2	1	1
2	<a href="#">Martín Vial Correa</a> Barros & Errázuriz Abogados	1.295	0	1.295	8	Exclusive for Clients	2	1	1
2	<a href="#">Verónica Vergara Arellano</a> Barros & Errázuriz Abogados	1.295	0	1.295	9	Exclusive for Clients	2	2	0
2	<a href="#">Constanza Trisotti</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	0	1
2	<a href="#">Daniela Pfeffer</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	0	1
2	<a href="#">Fernando Noriega</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	0	1
2	<a href="#">José Tomás Hurley</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	0	1
2	<a href="#">Juan Pablo Vukasovic Daza</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	0	1
2	<a href="#">Manuel José Barros</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	1	0
2	<a href="#">Manuel José Garcés</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	1	0
2	<a href="#">Ricardo Edwards</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	1	0
2	<a href="#">Rocío Véliz Darwiche</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	1	0
2	<a href="#">Valentina Mendoza</a> Carey	1.295	1.295	0	10	Exclusive for Clients	1	1	0
3	<a href="#">Ignacio Errazquin</a> CMS Carey & Allende	600	600	0	10	Exclusive for Clients	1	1	0
3	<a href="#">Sebastián Barros</a> CMS Carey & Allende	600	600	0	10	Exclusive for Clients	1	1	0
4	Exclusive for Clients	600	600	0	10	Exclusive for Clients	1	1	0
5	Exclusive for Clients	406	0	406					
6	Exclusive for Clients	333	231	103					
7	Exclusive for Clients	231	231	0					
8	Exclusive for Clients	156	156	0					
9	Exclusive for Clients	135	0	135					
10	Exclusive for Clients	108	0	108					
10	Exclusive for Clients	108	0	108					

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### Venture Capital Rankings

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**FILTERS:** Geography: Chile | Transaction Types: Venture Capital

#### FIRM RANKING

Total Value				Volume of Deals			
Dealmaker / Firm	Value (USDm)	Buy-Side*	Sell-Side*	Dealmaker / Firm	# Deals	Buy-Side*	Sell-Side*
1 <a href="#">DLA Piper Chile</a> DLA Piper Chile	9	1	7	1 <a href="#">DLA Piper Chile</a> DLA Piper Chile	5	1	4
2 <a href="#">VEI Abogados</a> VEI Abogados	8	0	8	2 <a href="#">VEI Abogados</a> VEI Abogados	1	0	1
3 <a href="#">ACU Abogados</a> ACU Abogados	5	5	0	3 <a href="#">ACU Abogados</a> ACU Abogados	1	1	0
3 <a href="#">Guerrero Olivios</a> Guerrero Olivios	5	0	5	3 <a href="#">Guerrero Olivios</a> Guerrero Olivios	1	0	1
4 <i>Exclusive for Clients</i>	1	0	1	4 <i>Exclusive for Clients</i>	1	0	1
				5 <i>Exclusive for Clients</i>	1	1	0

#### DEALMAKER RANKING

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Total Value				Volume of Deals			
Dealmaker / Firm	Value (USDm)	Buy-Side*	Sell-Side*	Dealmaker / Firm	# Deals	Buy-Side*	Sell-Side*
1 <a href="#">Matias Zegers</a> DLA Piper Chile	9	1	7	1 <a href="#">Matias Zegers</a> DLA Piper Chile	5	1	4
2 <a href="#">Pedro Lyon</a> Guerrero Olivios	5	0	5	2 <a href="#">Pedro Lyon</a> Guerrero Olivios	1	0	1
3 <a href="#">Pablo Acevedo</a> Flores Acevedo Abogados	1	0	1	3 <a href="#">Pablo Acevedo</a> Flores Acevedo Abogados	1	0	1
				4 <i>Exclusive for Clients</i>	1	1	0
				4 <i>Exclusive for Clients</i>	1	1	0

#### RISING STAR DEALMAKER RANKING

TTR's Rising Star Dealmaker Rankings are comprised exclusively of associate-level advisors active in each given market

Total Value				Volume of Deals			
Dealmaker / Firm	Value (USDm)	Buy-Side*	Sell-Side*	Dealmaker / Firm	# Deals	Buy-Side*	Sell-Side*
1 <a href="#">Pilar Ay</a> DLA Piper Chile	9	1	7	1 <a href="#">Pilar Ay</a> DLA Piper Chile	5	1	4
2 <a href="#">Antonia Namur</a> Guerrero Olivios	5	0	5	2 <a href="#">Antonia Namur</a> Guerrero Olivios	1	0	1
2 <a href="#">Francisca MartÃ­nez</a> Guerrero Olivios	5	0	5	2 <a href="#">Francisca MartÃ­nez</a> Guerrero Olivios	1	0	1
3 <a href="#">CristÃ³bal de la Maza Greene</a> DLA Piper Chile	4	0	4	3 <a href="#">CristÃ³bal de la Maza Greene</a> DLA Piper Chile	1	0	1
3 <a href="#">NicolÃ¡s Fontaine</a> DLA Piper Chile	4	0	4	3 <a href="#">NicolÃ¡s Fontaine</a> DLA Piper Chile	1	0	1
4 <i>Exclusive for Clients</i>	1	1	0	4 <i>Exclusive for Clients</i>	1	1	0
4 <i>Exclusive for Clients</i>	1	1	0	4 <i>Exclusive for Clients</i>	1	1	0
4 <i>Exclusive for Clients</i>	1	1	0	4 <i>Exclusive for Clients</i>	1	1	0
4 <i>Exclusive for Clients</i>	1	1	0	4 <i>Exclusive for Clients</i>	1	1	0
4 <i>Exclusive for Clients</i>	1	1	0	4 <i>Exclusive for Clients</i>	1	1	0
				5 <i>Exclusive for Clients</i>	1	1	0

\* Buy-Side: In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side.  
\* Sell-Side: Sell-side includes advisory mandates for targets and sellers.

In the event two or more firms are tied by deal volume, they are ranked according to aggregate value. In the event two or more firms are tied by aggregate value, they are ranked according to transaction volume. If firms are tied by both volume and value, their previous relative rankings are maintained.